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**UNITED STATES DISTRICT COURT  
CENTRAL DISTRICT OF CALIFORNIA**

\_\_\_\_\_, Individually and On  
Behalf of All Others Similarly Situated,  
  
Plaintiff,

v.

CANOO INC. f/k/a HENNESSY  
CAPITAL ACQUISITION CORP. IV,  
ULRICH KRANZ, TONY AQUILA,  
DANIEL J. HENNESSY, NICHOLAS  
A. PETRUSKA, BRADLEY BELL,  
PETER SHEA, RICHARD BURNS,  
JAMES F. O'NEIL III, JUAN  
CARLOS MAS, GRETCHEN W.  
MCCLAIN, and GREG ETHRIDGE,  
  
Defendants.

Case No.

**CLASS ACTION COMPLAINT  
FOR VIOLATIONS OF THE  
FEDERAL SECURITIES LAWS**

1 Plaintiff \_\_\_\_\_ (“Plaintiff”), individually and on behalf of all others  
2 similarly situated, by and through his attorneys, alleges the following upon  
3 information and belief, except as to those allegations concerning Plaintiff, which are  
4 alleged upon personal knowledge. Plaintiff’s information and belief is based upon,  
5 among other things, his counsel’s investigation, which includes without limitation:  
6 (a) review and analysis of regulatory filings made by Canoo Inc. (“Canoo” or the  
7 “Company”) f/k/a Hennessy Capital Acquisition Corp. IV (“Hennessy Capital”)  
8 with the United States (“U.S.”) Securities and Exchange Commission (“SEC”); (b)  
9 review and analysis of press releases and media reports issued by and disseminated  
10 by Canoo; and (c) review of other publicly available information concerning Canoo.

11 **NATURE OF THE ACTION AND OVERVIEW**

12 1. This is a class action on behalf of persons and entities that purchased or  
13 otherwise acquired Canoo securities between August 18, 2020 and March 29, 2021,  
14 inclusive (the “Class Period”). Plaintiff pursues claims against the Defendants under  
15 the Securities Exchange Act of 1934 (the “Exchange Act”).

16 2. Canoo Holdings Ltd. (“Canoo Holdings”) was an electric vehicle  
17 company that touted a “unique business model that defies traditional ownership to  
18 put customers first.” It has announced a delivery vehicle (to launch in 2022), pickup  
19 truck (to launch in 2023), and van, all of which are built on the same underlying  
20 technological platform.

21 3. Hennessy Capital was a blank check company formed for the purpose  
22 of effecting a merger, capital stock exchange, asset acquisition, stock purchase,  
23 reorganization or similar business combination. On or about December 21, 2020,  
24 Canoo Holdings became a public entity via merger with Hennessy Capital, with the  
25 surviving entity named “Canoo.”

26 4. On March 29, 2021, after the market closed, Canoo revealed that the  
27 Company would no longer focus on its engineering services line, which had been  
28

1 touted in the SPAC merger documents just three months earlier and formed the basis  
2 of Canoo's growth story.

3 5. On this news, the Company's stock price fell \$2.50, or 21.19%, to close  
4 at \$9.30 per share on March 30, 2021, on unusually heavy trading volume.

5 6. Throughout the Class Period, Defendants made materially false and/or  
6 misleading statements, as well as failed to disclose material adverse facts about the  
7 Company's business, operations, and prospects. Specifically, Defendants failed to  
8 disclose to investors: (1) that Canoo had decreased its focus on its plan to sell  
9 vehicles to consumers through a subscription model; (2) that Canoo would de-  
10 emphasize its engineering services business; (3) that, contrary to prior statements,  
11 Canoo did not have partnerships with original equipment manufacturers and no  
12 longer engaged in the previously announced partnership with Hyundai; and (4) that,  
13 as a result of the foregoing, Defendants' positive statements about the Company's  
14 business, operations, and prospects were materially misleading and/or lacked a  
15 reasonable basis.

16 7. As a result of Defendants' wrongful acts and omissions, and the  
17 precipitous decline in the market value of the Company's securities, Plaintiff and  
18 other Class members have suffered significant losses and damages.

19 **JURISDICTION AND VENUE**

20 8. The claims asserted herein arise under Sections 10(b) and 20(a) of the  
21 Exchange Act (15 U.S.C. §§ 78j(b) and 78t(a)) and Rule 10b-5 promulgated  
22 thereunder by the SEC (17 C.F.R. § 240.10b-5).

23 9. This Court has jurisdiction over the subject matter of this action  
24 pursuant to 28 U.S.C. § 1331 and Section 27 of the Exchange Act (15 U.S.C. §  
25 78aa).

26 10. Venue is proper in this Judicial District pursuant to 28 U.S.C. §  
27 1391(b) and Section 27 of the Exchange Act (15 U.S.C. § 78aa(c)). Substantial acts  
28 in furtherance of the alleged fraud or the effects of the fraud have occurred in this

1 Judicial District. Many of the acts charged herein, including the dissemination of  
2 materially false and/or misleading information, occurred in substantial part in this  
3 Judicial District. In addition, the Company’s principal executive offices are in this  
4 District.

5 11. In connection with the acts, transactions, and conduct alleged herein,  
6 Defendants directly and indirectly used the means and instrumentalities of interstate  
7 commerce, including the United States mail, interstate telephone communications,  
8 and the facilities of a national securities exchange.

9 **PARTIES**

10 12. Plaintiff \_\_\_\_\_, as set forth in the accompanying certification,  
11 incorporated by reference herein, purchased Canoo securities during the Class  
12 Period, and suffered damages as a result of the federal securities law violations and  
13 false and/or misleading statements and/or material omissions alleged herein.

14 13. Defendant Canoo is incorporated under the laws of Delaware with its  
15 principal executive offices located in Torrance, California. Canoo’s common stock  
16 trades on the NASDAQ exchange under the symbol “GOEV,” and its warrants trade  
17 under the symbol “GOEVW.” Hennessy Capital was incorporated under the laws of  
18 Delaware with its principal executive offices located in Wilson, Wyoming. Prior to  
19 the Merger, Hennessy Capital’s Class A common stock traded on the NASDAQ  
20 exchange under the symbol “HCAC,” its redeemable units under the symbol  
21 “HCACW,” and its units (each consisting of one share of Class A common stock  
22 and three-quarters of one redeemable warrant) under the symbol “HCACU.”

23 14. Defendant Ulrich Kranz (“Kranz”) was the Chief Executive Officer  
24 (“CEO”) of Canoo at all relevant times. Kranz cofounded Canoo Holdings.

25 15. Defendant Tony Aquila (“Aquila”) has been a director of the Company  
26 since the closing of the Merger and was named an incoming director in the Merger  
27 documents. He served as a Executive Chairman of Hennessy Capital from October  
28 20, 2020 to the closing of the Merger.

1           16. Defendant Daniel J. Hennessy (“Hennessy”) was the Chairman of  
2 Hennessy Capital’s Board of Directors and CEO of Hennessy Capital at the time of  
3 the Merger.

4           17. Defendant Nicholas A. Petruska (“Petruska”) was the Executive Vice  
5 President and CFO of Hennessy Capital at the time of the Merger.

6           18. Defendant Bradley Bell (“Bell”) was a director of Hennessy Capital at  
7 the time of the Merger.

8           19. Defendant Peter Shea (“Shea”) was a director of Hennessy Capital at  
9 the time of the Merger.

10          20. Defendant Richard Burns (“Burns”) was a director of Hennessy Capital  
11 at the time of the Merger.

12          21. Defendant James F. O’Neil III (“O’Neil”) was a director of Hennessy  
13 Capital at the time of the Merger.

14          22. Defendant Juan Carlos Mas (“Mas”) was a director of Hennessy  
15 Capital at the time of the Merger.

16          23. Defendant Gretchen W. McClain (“McClain”) was a director of  
17 Hennessy Capital at the time of the Merger.

18          24. Defendant Greg Ethridge (“Ethridge”) was a director of Hennessy  
19 Capital at the time of the Merger.

20          25. Defendants Kranz, Aquila, Hennessy, Petruska, Bell, Shea, Burns,  
21 O’Neil, Mas, McClain, and Ethridge (collectively the “Individual Defendants”),  
22 because of their positions with the Company, possessed the power and authority to  
23 control the contents of the Company’s reports to the SEC, press releases and  
24 presentations to securities analysts, money and portfolio managers and institutional  
25 investors, i.e., the market. The Individual Defendants were provided with copies of  
26 the Company’s reports and press releases alleged herein to be misleading prior to, or  
27 shortly after, their issuance and had the ability and opportunity to prevent their  
28 issuance or cause them to be corrected. Because of their positions and access to

1 material non-public information available to them, the Individual Defendants knew  
2 that the adverse facts specified herein had not been disclosed to, and were being  
3 concealed from, the public, and that the positive representations which were being  
4 made were then materially false and/or misleading. The Individual Defendants are  
5 liable for the false statements pleaded herein.

## 6 **SUBSTANTIVE ALLEGATIONS**

### 7 **Background**

8 26. Canoo Holdings was an electric vehicle company that touted a “unique  
9 business model that defies traditional ownership to put customers first.” It has  
10 announced a delivery vehicle (to launch in 2022), pickup truck (to launch in 2023),  
11 and van, all of which are built on the same underlying technological platform.

12 27. Hennessy Capital was a blank check company formed for the purpose  
13 of effecting a merger, capital stock exchange, asset acquisition, stock purchase,  
14 reorganization or similar business combination. On or about December 21, 2020,  
15 Canoo Holdings became a public entity via merger with Hennessy Capital, with the  
16 surviving entity named “Canoo.”

### 17 **Materially False and Misleading**

#### 18 **Statements Issued During the Class Period**

19 28. The Class Period begins on August 18, 2020. On that day, Hennessy  
20 Capital and Canoo Holdings issued a joint press release announcing the Merger. The  
21 press release stated, in relevant part:<sup>1</sup>

22 Canoo Co-Founder and Chief Executive Officer, Ulrich Kranz said,  
23 “Today marks an important milestone of Canoo’s effort to reinvent the  
24 development, production and go-to-market model of the electric vehicle  
25 industry. Our technology allows for rapid and cost-effective vehicle  
26 development through the world’s flattest skateboard architecture, and  
we believe our subscription model will transform the consumer  
ownership experience. We are excited to partner with Hennessy Capital  
and we are energized to begin our journey through a shared passion to

27 <sup>1</sup> Unless otherwise stated, all emphasis in bold and italics hereinafter is added.  
28

1 deliver an environmentally friendly and versatile vehicle development  
2 platform to the market.”

3 Daniel Hennessy, Chairman & Chief Executive Officer of HCAC said,  
4 “We are thrilled to partner with Canoo on their mission to reinvent  
5 urban mobility with a greener, simpler and more affordable portfolio of  
6 EV solutions. *Unlike any other EV company, Canoo has created a go-  
7 to-market strategy that captures both B2C and B2B demand with the  
8 same skateboard architecture and technology that has already been  
9 validated by key partnerships such as with Hyundai.* HCAC has an  
10 abiding commitment to sustainable technologies and infrastructure, and  
11 we are excited to serve as a catalyst to advance the launch of the Canoo  
12 vehicle offerings.”

13 \* \* \*

14 *Canoo’s consumer go-to-market strategy capitalizes on changing  
15 consumer preferences to deliver a month-to-month, commitment-free,  
16 subscription-based business model.* With a single monthly fee and no  
17 upfront payment, Canoo members enjoy the benefits of an all-inclusive  
18 experience that, in addition to your own canoo vehicle, includes  
19 maintenance, warranty, registration and access to insurance and vehicle  
20 charging. *This go-to-market model is designed to deliver an  
21 affordable and simplified customer experience while also enhancing  
22 lifetime vehicle revenue and margin to shareholders.*

23 29. On September 18, 2020, the Company filed its Registration Statement  
24 on Form S-1 with the SEC. The Registration Statement was subsequently amended  
25 on October 23, 2020 and November 27, 2020, making substantially the same  
26 statements as identified herein. The Company also filed its Prospectus on Form  
27 424b3 with the SEC on December 4, 2020, making substantially the same  
28 statements. The Registration Statement was signed by defendants Hennessy,  
Petruska, Bell, Shea, Burns, O’Neil, Mas, McClain, and Ethridge. It touted Canoo’s  
engineering services, stating:

**ENGINEERING AND TECHNOLOGY SERVICES**

Canoo’s engineering and technology services business covers all the  
material consulting and contract engineering work that is in high  
demand due to our team’s specialized experience and technical  
capabilities in EV development. *This business offers a unique  
opportunity to generate immediate revenues in advance of the  
offering of our first vehicles and our current pipeline in this area is  
supportive of a projected \$120 million of revenue in 2021.* We expect  
our engineering and technology services business to offer significant  
growth potential in the future as projected demand grows for EVs and  
their related technologies, namely in platform/skateboard development,  
powertrain, battery technologies and power electronics, among other

1 areas, in which we have substantial expertise. *In addition to providing*  
2 *external commercial validation of Canoo’s technical capabilities,*  
3 *these contract engagements establish an attractive strategic pipeline*  
*for future business opportunities and de-risk our overall business*  
*model.*

4 Canoo’s pipeline for engineering services includes EV concept design  
5 and engineering services for other OEMs, autonomous driving  
6 strategics and high growth technology companies. There is a significant  
7 market for contract engineering services among legacy OEMs who lack  
8 the expertise to develop an electric powertrain at the pace needed to  
9 capitalize on the rising regulatory requirements and global demand for  
10 EVs. Canoo is at a distinct competitive advantage to capitalize on this  
11 growing demand. In fact, whereas other new EV entrants are forced to  
12 license key technologies and/or outsource primary engineering  
13 development to larger OEMs, *Canoo has already received significant*  
14 *OEM interest in our skateboard technology and our team’s expertise*  
15 *in platform engineering, powertrains and vehicle design, as is*  
16 *exemplified by the announcement of an agreement between Hyundai*  
17 *Motor Group and Canoo for the co-development of a future EV*  
18 *platform based on Canoo’s modular skateboard technology.*

19 Contract engineering opportunities serve as concrete points of external  
20 validation for our technology and the talent of our team, as well as  
21 provide additional sources of revenue and long-term commercial  
22 opportunities (such as skateboard and technology licensing) as the  
23 relationship matures. *Canoo is also in discussions with a number of*  
24 *other partners and expects to be in a position to announce many more*  
25 *partnerships in due course.*

26 30. The Registration Statement also touted Canoo’s engineering services as  
27 a “Competitive Strength[],” stating:

28 **Contract Engineering services offer a separate revenue stream and  
validate the quality of our technology**

There exists significant market potential for contract engineering  
services among legacy OEMs who lack the expertise to develop an  
electric powertrain at the pace needed to capitalize on the rising  
regulatory requirements and global demand for EVs. Canoo is at a  
distinct competitive advantage to capitalize on this growing demand by  
leveraging the extensive knowledge and experience of its world class  
team. In fact, whereas other new EV entrants are forced to license key  
technologies or outsource primary engineering development to larger  
OEMs, Canoo has already received significant OEM interest in our  
skateboard technology and our team’s expertise in platform  
engineering, powertrains and vehicle design.

31. Similarly, the Registration Statement stated that Hennessy Capital’s  
Board considered Canoo’s engineering services and subscription model to be  
“positive factors” supporting the Merger, stating:

1 In considering the Business Combination, the HCAC Board concluded  
2 that Canoo substantially met the above criteria. In particular, the HCAC  
3 Board considered the following positive factors, although not weighted  
4 or presented in any order of significance:

5 \* \* \*

6 • *B2B Engineering and Licensing Opportunities:* Canoo’s  
7 engineering and technology services business includes  
8 consulting and contract engineering work that is in high  
9 demand due to the team’s unique experience and technical  
10 capabilities. Canoo’s pipeline for engineering services  
11 includes EV concept design and engineering services for  
12 other OEMs, autonomous driving strategics and high  
13 growth technology companies. Canoo has already  
14 received significant interest in its skateboard technology  
15 and the Canoo team’s expertise in platform engineering,  
16 powertrains and vehicle design, *as is exemplified by the  
17 announcement of an agreement between Canoo and  
18 Hyundai Motor Group for the co-development of a  
19 future EV platform based on Canoo’s modular  
20 skateboard technology. In addition to providing external  
21 commercial validation of Canoo’s technical capabilities,  
22 these contract engagements establish an attractive  
23 strategic pipeline for future business opportunities and  
24 de-risk the overall business model.*

25 • *Compelling Financial Model with Long-Term Attractive Margin  
26 and Cash Flow Generation Potential.* Canoo’s subscription-  
27 based consumer model deviates from the traditional OEM model  
28 of vehicle sales or traditional leases, and can achieve attractive  
returns by elongating the revenue generation horizon of a single  
vehicle over the long life of the asset. Under a consumer  
subscription model, Canoo generates consistent cash flows, an  
estimated margin of approximately four times that of a one-time  
sale, and compelling return on equity given the leveragability of  
the underlying individual vehicle assets (with an estimated  
advance rate on vehicle bill of materials and production cost in  
excess of 80% over time and attractive financing terms through  
the over half a trillion dollar market for automotive financing  
and securitization). Further, Canoo is much less dependent on  
new vehicle sales creating a considerably more profitable and  
resilient business model which is expected to create steady and  
recurring cash flow. Revenues from traditional sales models of  
the last-mile delivery vehicles and contract engineering and  
licensing opportunities also are anticipated by Canoo  
management to have attractive margins.

32. On December 21, 2020, stockholders voted at a special meeting to  
approve the Merger based on the Registration Statement, as amended, and  
Prospectus.

1           33. On January 13, 2021, Canoo filed a registration statement on Form S-1  
2 for the issuance of common stock upon the exercise of certain warrants. Therein, the  
3 Company touted its engineering services line and the Hyundai partnership, stating:

4           **ENGINEERING AND TECHNOLOGY SERVICES**

5           Our engineering and technology services business covers all the  
6 material consulting and contract engineering work that is in high  
7 demand due to our team’s specialized experience and technical  
8 capabilities in EV development. This business offers a unique  
9 opportunity to generate immediate revenues in advance of the offering  
10 of our first vehicles and our current pipeline in this area is supportive of  
11 a projected \$120 million of revenue in 2021. We expect our  
12 engineering and technology services business to offer significant  
13 growth potential in the future as projected demand grows for EVs and  
14 their related technologies, namely in platform/skateboard development,  
15 powertrain, battery technologies and power electronics, among other  
16 areas, in which we have substantial expertise. In addition to providing  
17 external commercial validation of our technical capabilities, these  
18 contract engagements establish an attractive strategic pipeline for future  
19 business opportunities and de-risk our overall business model.

20           Our pipeline for engineering services includes EV concept design and  
21 engineering services for other OEMs, autonomous driving strategics  
22 and high growth technology companies. There is a significant market  
23 for contract engineering services among legacy OEMs who lack the  
24 expertise to develop an electric powertrain at the pace needed to  
25 capitalize on the rising regulatory requirements and global demand for  
26 EVs. We are at a distinct competitive advantage to capitalize on this  
27 growing demand. In fact, whereas other new EV entrants are forced to  
28 license key technologies and/or outsource primary engineering  
development to larger OEMs, *we have already received significant  
OEM interest in our skateboard technology and our team’s expertise  
in platform engineering, powertrains and vehicle design, as is  
exemplified by the announcement of an agreement between us and  
Hyundai Motor Group for the co-development of a future EV  
platform based on our modular skateboard technology.*

Contract engineering opportunities serve as concrete points of external  
validation for our technology and the talent of our team, as well as  
provide additional sources of revenue and long-term commercial  
opportunities (such as skateboard and technology licensing) as the  
relationship matures. *We are also in discussions with a number of  
other partners and expect to be in a position to announce many more  
partnerships in due course.*

25           34. Regarding Canoo’s subscription model, the Form S-1 stated, in relevant  
26 part:

27           **Subscription Offerings**

1 Both our Lifestyle Vehicle and our Sport Vehicle are initially intended  
2 to be made available to consumers via an innovative subscription  
3 business model. Research from Volvo and the Harris Poll shows that  
4 74% of drivers believe EVs are the future of driving, but many are  
5 concerned about trying a new technology. 40% of non-EV drivers  
6 responded that a 30 day “try before you buy” period would increase the  
7 likelihood of them purchasing an EV. In other words, consumers are  
8 increasingly interested in EV technology, but long-term commitments  
9 (or other hurdles like sizable down payments) remain a significant  
10 barrier to entry. *By reducing the commitment required for a typical  
11 car purchase or lease, we believe the subscription model will help  
12 reduce the barriers to entry for consumers looking to drive an EV,  
13 while also providing us with a distinct opportunity for recurring  
14 revenue and a unique profit margin profile. We believe this model is  
15 supported by a number of key trends in consumer preferences and  
16 strong underlying financial metrics as compared to a traditional one-  
17 time sale model.*

18 35. On January 25, 2021, Canoo filed its prospectus on Form 424b3 for the  
19 issuance of common stock upon the exercise of certain warrants, making  
20 substantially the same statements identified in ¶¶ 33-34.

21 36. The above statements identified in ¶¶ 28-31, 33-35 were materially  
22 false and/or misleading, and failed to disclose material adverse facts about the  
23 Company’s business, operations, and prospects. Specifically, Defendants failed to  
24 disclose to investors: (1) that Canoo had decreased its focus on its plan to sell  
25 vehicles to consumers through a subscription model; (2) that Canoo would de-  
26 emphasize its engineering services business; (3) that, contrary to prior statements,  
27 Canoo did not have partnerships with original equipment manufacturers and no  
28 longer engaged in the previously announced partnership with Hyundai; and (4) that,  
as a result of the foregoing, Defendants’ positive statements about the Company’s  
business, operations, and prospects were materially misleading and/or lacked a  
reasonable basis.

#### **Disclosures at the End of the Class Period**

37. On March 29, 2021, after the market closed, Canoo held a conference  
call in connection with its fourth quarter 2020 financial results which were released  
the same day. During the call, defendant Aquila revealed that the Company would  
no longer focus on its engineering services line, stating:

1 Due to the expansion of our derivatives and the best return on capital, it  
2 was decided by our Board to de-emphasize the originally stated  
3 contract engineering services line, and this will further accelerate the  
4 creation of IP and the launch of our derivatives which enhance our  
5 opportunity for the highest return on capital. Once this is complete, this  
6 will allow us to commercialize the three vehicles we have announced,  
7 our pickup truck, our multi-purpose delivery vehicle or MPDV1, and  
8 our lifestyle vehicle, all of which sit on our multi-purpose platform,  
9 which we call MPP1.

6 38. The same day, the Company also announced that Paul Balciunas, who  
7 served as the Chief Financial Officer of Canoo following the close of the Merger,  
8 had resigned, effective April 2, 2021.

9 39. Analysts were quick to point out that this contradicted the strategy  
10 touted in the SPAC merger. Analyst Craig Irwin from Roth Capital Partners stated,  
11 “So I would acknowledge that these are significant surprises on the call today, and  
12 that’s not ideal after a SPAC – the IPO process. So I just wanted to underline that.”  
13 He also asked: “[Y]ou talked about how engineering IP broadens your TAM [i.e.,  
14 total addressable market], but then you announced that you’re de-emphasizing your  
15 engineering services. Can you help us resolve that and maybe give us a little bit  
16 more color about *why you would deemphasize engineering given that the original*  
17 *story was it would subsidize the development and broaden the partner opportunity*  
18 *with potentially multiple hats under license?”* Defendant Aquila replied:

19 ***I would say that from a Company perspective, it was a contradiction.***  
20 It hasn’t been a contradiction from my statement. Look, as I overly -- as  
21 I said in the remarks, we look into this and it kind of goes us to your  
22 first question too with the talent war and everything. Just \$25 million, it  
23 would yield us, we at the Board really feel like the best thing to do is to  
24 accelerate our derivatives and focus our talent on creating IP for the  
25 Company.

23 You also have a lot of IP leakage when you do this work. And from my  
24 perspective, if I had been more involved earlier and certainly once I  
25 start, I invested and then took the Chairmanship, we started the  
26 analysis. I had concerns about this. If you study, (inaudible) you know,  
27 if you can find a partnership or something like that, it can make sense.  
28 And we’ll continue to look for things, but ***to be a contract engineering  
house is just really not going to drive the best shareholder value.***

27 40. In another exchange, defendant Aquila conceded that management had  
28 been “aggressive” in their prior statements:

1 **Steve Sakanos, Cronos Capital:** [D]uring the course of the year, you  
2 stated a couple of times that you had under discussion with some  
3 OEMs and possibly the contract manufacturer. You said that there are  
going to be some announcements by the end of Q4. I'm just wondering  
what happened that changed all of that?

4 **Defendant Aquila:** Right. So you're again owning the past as much as  
5 the present in the future. Look, I can only speak to what I know about  
6 this. *I think that they were focused on maybe a little more aggressive*  
7 *than I would be in their statements. I think more maturity of this*  
8 *team would not be that presumptuous.* We only announced what is  
9 contracted. But year, I think *they had the opportunities but they*  
10 *weren't at our standard of representation to the public markets. . . .*

11 And then with respect to contract manufacturing, again we wouldn't  
12 make an announcement. *Again, this comes back to having an*  
13 *experienced public company here to be careful of the statements you*  
14 *make. So again, I think it was a little premature.*

15 41. Analysts also sought to determine what caused the change in strategy.  
16 Analyst John Murphy from Bank of America asked: "I mean, you tweak[ed] the  
17 business model a little bit. . . . Is there just too much opportunity on the commercial  
18 side, and you're kind of putting that sort of back burner, or [is] the subscription  
19 model still in play?" Defendant Aquila explained that this was a better use of  
20 capital, i.e. there had not been a change in industry dynamics:

21 So great question, John. So look, you know the industry well. If you  
22 think about a membership model, when I came in and took my role and  
23 we spent a lot of money analyzing the weight that this will have on the  
24 balance sheet. And I think to the point that Craig was talking about the  
25 changes, I mean, we wanted to bring in people who have a lot of  
26 experience on residual value, balance sheet management, and how to  
27 build a company at scale. And so you can only have a certain  
28 percentage of your business on membership. Otherwise, you've got a  
big cash hit that starts to develop on you as you can probably imagine.  
So we'll be doing that on an appropriate basis.

29 *Had I've been here from day one, I can tell you I wouldn't change*  
30 *anything on that MPP is its amazing design, which is why I*  
31 *compliment the engineering team incredible.* What I have changed the  
32 sequence of tour pass [ph] and use cases I would go after based on my  
33 experience without a doubt, as you can see the modifications we're  
34 doing.

35 *And to your point, when you really think about it on a financial*  
36 *burden basis on the balance sheet, yeah, there's probably 80%*  
37 *change, but it's too the mathematical positive.* As far as the sequence  
38 of changing the things, we really on the top hat side, which is less right  
here in the 20% to 40% range.

1 So I like the model. I believe in the model. I know the model. It holds  
2 up mathematically and we'll walk you through this. *And again I*  
3 *apologize to anybody. As a leader, you always own the past before the*  
4 *present or the future.* And so I take everyone's comments in all three  
5 categories.

6 42. Another analyst clarified whether the shift in strategy meant that the  
7 "original SPAC model is no longer guidance going forward." Defendant Aquila  
8 seemingly confirmed the analyst's suspicion, stating:

9 [A]t this point, it doesn't make sense to give guidance until we  
10 complete the work that we have started. And with all that's going on in  
11 the SPAC world, in the pre-revenue side, we want to be very  
12 conservative. . . . Certainly, I do acknowledge your point, Craig, that  
13 you got so to speak as you mentioned, showed a different model. But  
14 this model is better from a return on capital perspective.

15 43. Defendant Aquila also seemed to acknowledge that the Company no  
16 longer had a partnership with Hyundai, as he did not correct an analyst who stated,  
17 "the Hyundai arrangement, the original one, which I am assuming that's now off the  
18 table." Joseph Spak from RBC Capital Markets went on to ask: "You mentioned IP  
19 leakage as one of the potential problems with that arrangement. Can you just talk  
20 about like how do you unwind that sort of I guess memorandum of understanding?  
21 What work was done? Do you think there was any IP-related, [ph] obviously,  
22 Hyundai coming out with their own electric vehicle platforms as well?" Defendant  
23 Aquila responded:

24 I think what happened is pretty kind of case in point, right. So I think  
25 the Company just like any adolescent company is it's learning, its way  
26 and all of us go through it. But it factored in contract manufacturing  
27 based on the labor of engineers, not based on the value of IP, which  
28 would change the value of that contract significantly. And look we  
29 have experience in this area and we're very focused on, if we do work,  
30 one we can protect our IP and we can get the residual value of that in  
31 addition to.

32 So it's kind of caused us to say, hey, let's put that on hold, we have so  
33 much demand for our three derivatives, let's get all that work done, and  
34 then let's look at if there partnerships. Partnerships can work in this  
35 industry but contract manufacturing work is, as you know, is not the  
36 best business line to be in. And so was there some leakage? Well, I'll  
37 leave it to you to make that decision. But obviously, I'm not a big fan  
38 of doing that type of business.





1 statements and omissions were materially false and/or misleading because they  
2 failed to disclose material adverse information and/or misrepresented the truth about  
3 Canoo's business, operations, and prospects as alleged herein.

4 53. At all relevant times, the material misrepresentations and omissions  
5 particularized in this Complaint directly or proximately caused or were a substantial  
6 contributing cause of the damages sustained by Plaintiff and other members of the  
7 Class. As described herein, during the Class Period, Defendants made or caused to  
8 be made a series of materially false and/or misleading statements about Canoo's  
9 financial well-being and prospects. These material misstatements and/or omissions  
10 had the cause and effect of creating in the market an unrealistically positive  
11 assessment of the Company and its financial well-being and prospects, thus causing  
12 the Company's securities to be overvalued and artificially inflated at all relevant  
13 times. Defendants' materially false and/or misleading statements during the Class  
14 Period resulted in Plaintiff and other members of the Class purchasing the  
15 Company's securities at artificially inflated prices, thus causing the damages  
16 complained of herein when the truth was revealed.

17 **LOSS CAUSATION**

18 54. Defendants' wrongful conduct, as alleged herein, directly and  
19 proximately caused the economic loss suffered by Plaintiff and the Class.

20 55. During the Class Period, Plaintiff and the Class purchased Canoo's  
21 securities at artificially inflated prices and were damaged thereby. The price of the  
22 Company's securities significantly declined when the misrepresentations made to  
23 the market, and/or the information alleged herein to have been concealed from the  
24 market, and/or the effects thereof, were revealed, causing investors' losses.

25 **SCIENTER ALLEGATIONS**

26 56. As alleged herein, Defendants acted with scienter since Defendants  
27 knew that the public documents and statements issued or disseminated in the name  
28 of the Company were materially false and/or misleading; knew that such statements

1 or documents would be issued or disseminated to the investing public; and  
2 knowingly and substantially participated or acquiesced in the issuance or  
3 dissemination of such statements or documents as primary violations of the federal  
4 securities laws. As set forth elsewhere herein in detail, the Individual Defendants,  
5 by virtue of their receipt of information reflecting the true facts regarding Canoo,  
6 their control over, and/or receipt and/or modification of Canoo's allegedly  
7 materially misleading misstatements and/or their associations with the Company  
8 which made them privy to confidential proprietary information concerning Canoo,  
9 participated in the fraudulent scheme alleged herein.

10 **APPLICABILITY OF PRESUMPTION OF RELIANCE**

11 **(FRAUD-ON-THE-MARKET DOCTRINE)**

12 57. The market for Canoo's securities was open, well-developed and  
13 efficient at all relevant times. As a result of the materially false and/or misleading  
14 statements and/or failures to disclose, Canoo's securities traded at artificially  
15 inflated prices during the Class Period. On December 10, 2020, the Company's  
16 share price closed at a Class Period high of \$22.00 per share. Plaintiff and other  
17 members of the Class purchased or otherwise acquired the Company's securities  
18 relying upon the integrity of the market price of Canoo's securities and market  
19 information relating to Canoo, and have been damaged thereby.

20 58. During the Class Period, the artificial inflation of Canoo's shares was  
21 caused by the material misrepresentations and/or omissions particularized in this  
22 Complaint causing the damages sustained by Plaintiff and other members of the  
23 Class. As described herein, during the Class Period, Defendants made or caused to  
24 be made a series of materially false and/or misleading statements about Canoo's  
25 business, prospects, and operations. These material misstatements and/or omissions  
26 created an unrealistically positive assessment of Canoo and its business, operations,  
27 and prospects, thus causing the price of the Company's securities to be artificially  
28 inflated at all relevant times, and when disclosed, negatively affected the value of

1 the Company shares. Defendants' materially false and/or misleading statements  
2 during the Class Period resulted in Plaintiff and other members of the Class  
3 purchasing the Company's securities at such artificially inflated prices, and each of  
4 them has been damaged as a result.

5 59. At all relevant times, the market for Canoo's securities was an efficient  
6 market for the following reasons, among others:

7 (a) Canoo shares met the requirements for listing, and was listed and  
8 actively traded on the NASDAQ, a highly efficient and automated market;

9 (b) As a regulated issuer, Canoo filed periodic public reports with  
10 the SEC and/or the NASDAQ;

11 (c) Canoo regularly communicated with public investors via  
12 established market communication mechanisms, including through regular  
13 dissemination of press releases on the national circuits of major newswire services  
14 and through other wide-ranging public disclosures, such as communications with the  
15 financial press and other similar reporting services; and/or

16 (d) Canoo was followed by securities analysts employed by  
17 brokerage firms who wrote reports about the Company, and these reports were  
18 distributed to the sales force and certain customers of their respective brokerage  
19 firms. Each of these reports was publicly available and entered the public  
20 marketplace.

21 60. As a result of the foregoing, the market for Canoo's securities promptly  
22 digested current information regarding Canoo from all publicly available sources  
23 and reflected such information in Canoo's share price. Under these circumstances,  
24 all purchasers of Canoo's securities during the Class Period suffered similar injury  
25 through their purchase of Canoo's securities at artificially inflated prices and a  
26 presumption of reliance applies.

27 61. A Class-wide presumption of reliance is also appropriate in this action  
28 under the Supreme Court's holding in *Affiliated Ute Citizens of Utah v. United*

1 *States*, 406 U.S. 128 (1972), because the Class’s claims are, in large part, grounded  
2 on Defendants’ material misstatements and/or omissions. Because this action  
3 involves Defendants’ failure to disclose material adverse information regarding the  
4 Company’s business operations and financial prospects—information that  
5 Defendants were obligated to disclose—positive proof of reliance is not a  
6 prerequisite to recovery. All that is necessary is that the facts withheld be material  
7 in the sense that a reasonable investor might have considered them important in  
8 making investment decisions. Given the importance of the Class Period material  
9 misstatements and omissions set forth above, that requirement is satisfied here.

10 **NO SAFE HARBOR**

11 62. The statutory safe harbor provided for forward-looking statements  
12 under certain circumstances does not apply to any of the allegedly false statements  
13 pleaded in this Complaint. The statements alleged to be false and misleading herein  
14 all relate to then-existing facts and conditions. In addition, to the extent certain of  
15 the statements alleged to be false may be characterized as forward looking, they  
16 were not identified as “forward-looking statements” when made and there were no  
17 meaningful cautionary statements identifying important factors that could cause  
18 actual results to differ materially from those in the purportedly forward-looking  
19 statements. In the alternative, to the extent that the statutory safe harbor is  
20 determined to apply to any forward-looking statements pleaded herein, Defendants  
21 are liable for those false forward-looking statements because at the time each of  
22 those forward-looking statements was made, the speaker had actual knowledge that  
23 the forward-looking statement was materially false or misleading, and/or the  
24 forward-looking statement was authorized or approved by an executive officer of  
25 Canoo who knew that the statement was false when made.

1 **FIRST CLAIM**

2 **Violation of Section 10(b) of The Exchange Act and**

3 **Rule 10b-5 Promulgated Thereunder**

4 **Against All Defendants**

5 63. Plaintiff repeats and re-alleges each and every allegation contained  
6 above as if fully set forth herein.

7 64. During the Class Period, Defendants carried out a plan, scheme and  
8 course of conduct which was intended to and, throughout the Class Period, did: (i)  
9 deceive the investing public, including Plaintiff and other Class members, as alleged  
10 herein; and (ii) cause Plaintiff and other members of the Class to purchase Canoo's  
11 securities at artificially inflated prices. In furtherance of this unlawful scheme, plan  
12 and course of conduct, Defendants, and each defendant, took the actions set forth  
13 herein.

14 65. Defendants (i) employed devices, schemes, and artifices to defraud; (ii)  
15 made untrue statements of material fact and/or omitted to state material facts  
16 necessary to make the statements not misleading; and (iii) engaged in acts, practices,  
17 and a course of business which operated as a fraud and deceit upon the purchasers of  
18 the Company's securities in an effort to maintain artificially high market prices for  
19 Canoo's securities in violation of Section 10(b) of the Exchange Act and Rule 10b-  
20 5. All Defendants are sued either as primary participants in the wrongful and illegal  
21 conduct charged herein or as controlling persons as alleged below.

22 66. Defendants, individually and in concert, directly and indirectly, by the  
23 use, means or instrumentalities of interstate commerce and/or of the mails, engaged  
24 and participated in a continuous course of conduct to conceal adverse material  
25 information about Canoo's financial well-being and prospects, as specified herein.

26 67. Defendants employed devices, schemes and artifices to defraud, while  
27 in possession of material adverse non-public information and engaged in acts,  
28 practices, and a course of conduct as alleged herein in an effort to assure investors of

1 Canoo's value and performance and continued substantial growth, which included  
2 the making of, or the participation in the making of, untrue statements of material  
3 facts and/or omitting to state material facts necessary in order to make the  
4 statements made about Canoo and its business operations and future prospects in  
5 light of the circumstances under which they were made, not misleading, as set forth  
6 more particularly herein, and engaged in transactions, practices and a course of  
7 business which operated as a fraud and deceit upon the purchasers of the Company's  
8 securities during the Class Period.

9         68. Each of the Individual Defendants' primary liability and controlling  
10 person liability arises from the following facts: (i) the Individual Defendants were  
11 high-level executives and/or directors at the Company during the Class Period and  
12 members of the Company's management team or had control thereof; (ii) each of  
13 these defendants, by virtue of their responsibilities and activities as a senior officer  
14 and/or director of the Company, was privy to and participated in the creation,  
15 development and reporting of the Company's internal budgets, plans, projections  
16 and/or reports; (iii) each of these defendants enjoyed significant personal contact  
17 and familiarity with the other defendants and was advised of, and had access to,  
18 other members of the Company's management team, internal reports and other data  
19 and information about the Company's finances, operations, and sales at all relevant  
20 times; and (iv) each of these defendants was aware of the Company's dissemination  
21 of information to the investing public which they knew and/or recklessly  
22 disregarded was materially false and misleading.

23         69. Defendants had actual knowledge of the misrepresentations and/or  
24 omissions of material facts set forth herein, or acted with reckless disregard for the  
25 truth in that they failed to ascertain and to disclose such facts, even though such  
26 facts were available to them. Such defendants' material misrepresentations and/or  
27 omissions were done knowingly or recklessly and for the purpose and effect of  
28 concealing Canoo's financial well-being and prospects from the investing public and

1 supporting the artificially inflated price of its securities. As demonstrated by  
2 Defendants' overstatements and/or misstatements of the Company's business,  
3 operations, financial well-being, and prospects throughout the Class Period,  
4 Defendants, if they did not have actual knowledge of the misrepresentations and/or  
5 omissions alleged, were reckless in failing to obtain such knowledge by deliberately  
6 refraining from taking those steps necessary to discover whether those statements  
7 were false or misleading.

8         70. As a result of the dissemination of the materially false and/or  
9 misleading information and/or failure to disclose material facts, as set forth above,  
10 the market price of Canoo's securities was artificially inflated during the Class  
11 Period. In ignorance of the fact that market prices of the Company's securities were  
12 artificially inflated, and relying directly or indirectly on the false and misleading  
13 statements made by Defendants, or upon the integrity of the market in which the  
14 securities trades, and/or in the absence of material adverse information that was  
15 known to or recklessly disregarded by Defendants, but not disclosed in public  
16 statements by Defendants during the Class Period, Plaintiff and the other members  
17 of the Class acquired Canoo's securities during the Class Period at artificially high  
18 prices and were damaged thereby.

19         71. At the time of said misrepresentations and/or omissions, Plaintiff and  
20 other members of the Class were ignorant of their falsity, and believed them to be  
21 true. Had Plaintiff and the other members of the Class and the marketplace known  
22 the truth regarding the problems that Canoo was experiencing, which were not  
23 disclosed by Defendants, Plaintiff and other members of the Class would not have  
24 purchased or otherwise acquired their Canoo securities, or, if they had acquired such  
25 securities during the Class Period, they would not have done so at the artificially  
26 inflated prices which they paid.

27         72. By virtue of the foregoing, Defendants violated Section 10(b) of the  
28 Exchange Act and Rule 10b-5 promulgated thereunder.



1 Complaint. By virtue of their position as controlling persons, Individual Defendants  
2 are liable pursuant to Section 20(a) of the Exchange Act. As a direct and proximate  
3 result of Defendants' wrongful conduct, Plaintiff and other members of the Class  
4 suffered damages in connection with their purchases of the Company's securities  
5 during the Class Period.

6 **PRAYER FOR RELIEF**

7 WHEREFORE, Plaintiff prays for relief and judgment, as follows:

8 (a) Determining that this action is a proper class action under Rule 23 of  
9 the Federal Rules of Civil Procedure;

10 (b) Awarding compensatory damages in favor of Plaintiff and the other  
11 Class members against all defendants, jointly and severally, for all damages  
12 sustained as a result of Defendants' wrongdoing, in an amount to be proven at trial,  
13 including interest thereon;

14 (c) Awarding Plaintiff and the Class their reasonable costs and expenses  
15 incurred in this action, including counsel fees and expert fees; and

16 (d) Such other and further relief as the Court may deem just and proper.

17 **JURY TRIAL DEMANDED**

18 Plaintiff hereby demands a trial by jury.  
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