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**UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA**

_____, Individually
and on Behalf of All Others Similarly
Situating,

Plaintiff,

vs.

MOLINA HEALTHCARE, INC., J.
MARIO MOLINA, JOHN C. MOLINA,
TERRY P. BAYER, and RICK HOPFER,

Defendant.

) **Case No.:**
) **CLASS ACTION**
) **COMPLAINT FOR VIOLATION**
) **OF THE FEDERAL SECURITIES**
) **LAWS**
) **DEMAND FOR JURY TRIAL**

1 **INTRODUCTION**

2 Plaintiff _____ (“_____” or “Plaintiff”), individually
3 and on behalf of all others similarly situated, alleges the following based on
4 personal knowledge as to Plaintiff and Plaintiff’s own acts, and upon information
5 and belief as to all other matters based upon the investigation conducted by and
6 through Plaintiff’s attorneys, which included, among other things, a review of press
7 releases and other public statements issued by Molina Healthcare, Inc. (“Molina”
8 or the “Company”), Molina’s filings with the U.S. Securities and Exchange
9 Commission (“SEC”), and media and analyst reports about the Company. Plaintiff
10 believes that substantial additional evidentiary support will exist for the allegations
11 set forth herein after a reasonable opportunity for discovery.

12 **SUMMARY OF THE ACTION**

13 1. This is a securities class action on behalf of all persons or entities who
14 purchased or otherwise acquired Molina common stock between October 31, 2014
15 and August 2, 2017, inclusive (the “Class Period”). The action is brought against
16 Molina and certain of its officers for violations of the Securities Exchange Act of
17 1934 (the “Exchange Act”) and SEC Rule 10b-5 promulgated thereunder.

18 2. Molina is a managed care company, focused on 4.5 million members
19 eligible for Medicaid, Medicare, and other government-sponsored healthcare
20 programs. Molina’s health plans are operated by various wholly-owned
21 subsidiaries, each of which is licensed as a health maintenance organization
22 (“HMO”). As of December 31, 2017, Molina had 5,300 employees and operated in
23 thirteen states and the Commonwealth of Puerto Rico.

24 3. During the Class Period, Molina misled investors regarding the
25 scalability of its existing administrative infrastructure. Scalability refers to a
26 system’s capacity to handle a growing amount of work, and administrative
27 infrastructure refers to personnel, processes, and technology that allow Molina to
28

1 administer health plans through various business functions, including provider
2 payment and utilization management. Utilization management is a cost
3 management tool that evaluates the necessity and efficiency of healthcare. Molina
4 executives falsely claimed that the Company's existing administrative
5 infrastructure could support rapid growth into existing Medicaid markets and new
6 Patient Protection and Affordable Care Act health insurance marketplaces ("ACA
7 Health Exchanges") in a cost-effective manner. Molina later admitted that its
8 existing administrative infrastructure was built for a "much smaller, simpler
9 business" and was "never" designed to support the Company's growth strategy.

10 4. The truth regarding Molina's failed growth strategy and inadequate
11 administrative infrastructure was revealed through a series of partial disclosures,
12 including the Company's April 28, 2016 earnings release. On that date, Molina
13 reported a sharp earnings miss for the first quarter ended March 31, 2016 and
14 drastically cut full-year 2016 earnings guidance. Molina blamed the poor results
15 on higher costs tied to administrative capacity issues. On this news, Molina's
16 common stock price fell \$12.46 per share, or 19.40 percent, to close at \$51.76 per
17 share on April 29, 2016.

18 5. On February 15, 2017, Molina announced its financial results for the
19 fourth quarter and full-year ended December 31, 2016. Despite Molina's prior
20 expressions of commitment to a rapid growth strategy, Molina executives
21 cautioned that the Company could not commit to ACA Health Exchange
22 participation beyond 2017. On this news, Molina's common stock price fell
23 \$10.71 per share, or 17.88 percent, to close at \$49.18 per share on February 16,
24 2017.

25 6. On August 2, 2017, Molina announced its financial results for the
26 second quarter ended June 30, 2017. The Company reported a net loss of \$230
27 million for the quarter, termination of its ACA Health Exchange participation in
28 Utah and Wisconsin, and a major restructuring plan. During the related earnings

1 call, Molina revealed that its administrative infrastructure was never designed to
2 sustain such rapid growth. On this news, Molina's common stock price fell \$3.92
3 per share, or 5.92 percent, to close at \$62.32 per share on August 3, 2017.

4 7. As a result of Defendants' wrongful acts and omissions, and the
5 precipitous decline in the market value of the Company's common stock, Plaintiff
6 and other Class members have suffered significant losses and damages.

7 **JURISDICTION AND VENUE**

8 8. The claims asserted herein arise under Sections 10(b) and 20(a) of the
9 Exchange Act (15 U.S.C. §§ 78j(b) and 78t(a)) and Rule 10b-5 promulgated
10 thereunder by the SEC, 17 C.F.R. § 240.10b-5. This Court has jurisdiction over
11 the subject matter of this action pursuant to 28 U.S.C. §§ 1331 and 1337, and
12 Section 27 of the Exchange Act, 15 U.S.C. § 78aa.

13 9. Venue is proper in this District pursuant to Section 27 of the
14 Exchange Act, 15 U.S.C. § 78aa and 28 U.S.C. § 1391(b). Substantial acts in
15 furtherance of the alleged fraud or the effects of the fraud have occurred in this
16 Judicial District. Many of the acts charged herein, including the preparation and/or
17 dissemination of materially false and/or misleading information, occurred in
18 substantial part in this Judicial District. Molina transacts business in this District,
19 and the Company's principal executive offices are located within this District at
20 200 Oceangate, Suite 100, Long Beach, California 90802.

21 10. In connection with the acts alleged in this complaint, Defendants,
22 directly or indirectly, used the means and instrumentalities of interstate commerce,
23 including, but not limited to, the mails, interstate telephone communications, and
24 the facilities of the national securities markets.

25 **PARTIES**

26 11. Plaintiff S _____ purchased Molina common stock during the
27 Class Period, as set forth in the certification attached hereto, and was damaged as
28 the result of Defendants' wrongdoing as alleged in this complaint.

1 12. Defendant Molina is a Delaware corporation with its principal
2 executive offices located at 200 Oceangate, Suite 100, Long Beach, California
3 90802. The Company's common stock is listed on the New York Stock Exchange
4 ("NYSE") under the ticker symbol "MOH."

5 13. Defendant J. Mario Molina ("CEO Molina") served as President and
6 Chief Executive Officer ("CEO") of Molina during all relevant times prior to May
7 2, 2017.

8 14. Defendant John C. Molina ("CFO Molina") served as Chief Financial
9 Officer ("CFO") of Molina during all relevant times prior to May 2, 2017.

10 15. Defendant Terry P. Bayer ("COO Bayer") served as Chief Operating
11 Officer ("COO") during all relevant times. Molina announced COO Bayer's
12 retirement on January 11, 2018.

13 16. Defendant Rick Hopfer ("CIO Hopfer") has served as Chief
14 Information Officer ("CIO") for Molina since January 2011.

15 17. Defendants CEO Molina, CFO Molina, COO Bayer, and CIO Hopfer
16 are collectively referred to hereinafter as the "Individual Defendants." The
17 Individual Defendants, because of their positions with the Company, possessed the
18 power and authority to control the contents of Molina's reports to the SEC, press
19 releases, and presentations to securities analysts, money portfolio managers and
20 institutional investors, *i.e.*, the market. The Individual Defendants were provided
21 with copies of the Company's reports and press releases alleged herein to be
22 misleading prior to, or shortly after, their issuance and had the ability and
23 opportunity to prevent their issuance or cause them to be corrected. Because of
24 their positions and access to material non-public information available to them, the
25 Individual Defendants knew that the adverse facts specified herein had not been
26 disclosed to, and were being concealed from, the public, and that the positive
27 representations which were being made were then materially false and/or
28 misleading. The Individual Defendants are liable for the false statements pleaded

1 herein, as those statements were each “group-published” information, the result of
2 the collective actions of the Individual Defendants.

3 18. Molina and the Individual Defendants are collectively referred to
4 herein as “Defendants.”

5 **SUBSTANTIVE ALLEGATIONS**

6 **Background**

7 19. Molina is a Long Beach, California-based managed care company that
8 derives premium revenues from thirteen state health plans and a health plan in the
9 Commonwealth of Puerto Rico. Molina has three reportable segments: Health
10 Plans, including Molina’s various HMOs; Molina Medicaid Solutions (“MMS”),
11 which provides business processing, information technology (“IT”) development,
12 and administrative services solutions to state Medicaid agencies; and Other, which
13 consists primarily of Molina’s behavioral health and social services subsidiary,
14 Pathways. Molina’s Health Plans segment accounted for 96.07, 96.87, and 98.40
15 percent of Molina’s 2015, 2016, and 2017 revenues, respectively.

16 20. As early as 2012, Molina indicated that the Company would soon
17 double its revenue. Molina also said that much of that growth would stream from
18 ACA Health Exchanges. To prepare for that growth, Molina invested large
19 amounts of capital expenditures (“CapEx”) into its administrative infrastructure,
20 including personnel, processes, and technology.

21 21. On February 21, 2013, during the Company’s first 2013 Investor Day,
22 CFO Molina stated, “[O]ver the next three years, we believe that we’ll grow
23 revenues from \$6 billion today to \$12 billion[,] . . . [with] about a third of the
24 additional revenues coming from reforms related to the Affordable Care Act.”
25 Several months later, during Molina’s earnings call for the second quarter ended
26 June 30, 2013, CFO Molina explained how the Company would prepare for that
27 growth: “Most of the increase in [general and administrative (“G&A”) expense] . .
28 . is a ramp-up in administrative expenses as we make the necessary infrastructure

1 investments to support [Medicare/Medicaid dual eligible plans (“Duals”)] and
2 [ACA] marketplace program implementations without any offsetting revenue.”

3 22. Later on in 2013, Molina outlined its administrative infrastructure
4 strategy. On September 19, 2013, during the Company’s second 2013 Investor
5 Day, COO Bayer described how a single administrative infrastructure would
6 support growth in both Medicaid markets and ACA Health Exchanges:

7 [I]n addition to the investments in people, process and
8 technology, our campaign this year has been all about One
9 Molina. And what One Molina means is that we can now take
10 advantage of many of the investments we’ve made over the last
11 few years to standardize our operations. . . . It gives us the
12 ability to scale more quickly, and to leverage the design and the
13 implementation of the corporate systems. **So One Molina**
14 **means doing it one way.**

15 23. From 2012 through 2014, Molina made significant investments to
16 update its existing administrative infrastructure. Molina continued to claim that
17 build-up in a single administrative infrastructure would support rapid growth in
18 both existing and new markets, including ACA Health Exchanges. On February
19 10, 2014, during the Company’s earnings call for the fourth quarter and full-year
20 ended December 31, 2013, CEO Molina commented on this point: “[We are]
21 preparing our organization for the implementation of the Affordable Care Act,
22 requiring us to scale and build the infrastructure required to accommodate
23 Medicaid expansion and the new [ACA] marketplace products.”

24 24. On January 13, 2015, during a J.P. Morgan-sponsored healthcare
25 conference, CEO Molina emphasized the dynamic between investing in a single
26 administrative infrastructure and the Company’s rapid growth strategy:

27 So in 2013, . . . [t]here was a big investment in infrastructure
28 and, as you’ll recall from our filings, our admin costs rose to

1 about 10% of revenue. . . . We were getting ready for [ACA]
2 marketplace, Medicaid expansion. . . . So all these things
3 required us to build additional infrastructure.

4 25. From 2015 through 2016, Molina engaged in an acquisition spree that
5 allowed the Company to aggressively expand its Medicaid business and its ACA
6 Health Exchange business. Throughout this period, Molina executives lauded the
7 Company’s “scalable admin infrastructure,” which Company executives claimed
8 had the capacity to support sustained growth in both Medicaid markets and ACA
9 Health Exchanges. Because Molina’s existing administrative infrastructure was
10 touted as “scalable” (resulting from the 2012 through 2014 “ramp-up”), investors
11 believed the Company could cut costs associated with building new systems.
12 Investors were led to believe that aggressive expansion (and revenue growth) plus
13 reduced costs would drive share value.

14 **Materially False and Misleading Statements Issued During the Class Period**

15 26. The Class Period begins on October 31, 2014, the day after Molina
16 issued a press release announcing financial results for the third quarter ended
17 September 30, 2014. During the related earnings call, CEO Molina stated,
18 “Administrative costs are also tracking just as we expected. We continue to reap
19 the benefit of the investments in infrastructure that we made last year.” CFO
20 Molina also remarked on the Company’s improving “administrative cost leverage”
21 and margins:

22 We continue to achieve greater administrative cost leverage. At
23 our investor day events in 2013, we communicated how we are
24 investing in the infrastructure to support our growth, driving
25 administrative costs as a percentage of revenue up. . . At our
26 investor day in 2012, we embarked on an ambitious plan to
27 double our revenue, decrease our administrative ratio and
28

1 increase our margin. We are well on our way to accomplishing
2 the first two of these goals.

3 Throughout the Class Period, Molina executives repeatedly invoke the strategy of
4 “leveraging” the Company’s administrative infrastructure. When a company has
5 high margins and low fixed costs, it has good “operating leverage.”

6 27. On February 9, 2015, Molina issued a press release announcing
7 financial results for the fourth quarter and full-year ended December 31, 2014.
8 During the related earnings call, CEO Molina stated that Molina “achieved greater
9 economies of scale” compared to 2013, “evidenced by the consistent decline in
10 [the] administrative cost ratio throughout the year.” CEO Molina added that the
11 Company was “very excited” about 2014 growth and the Company’s “successes in
12 lowering the percentage of revenue spent on administrative costs.” While the
13 Company “did not meet [its] earnings expectations in 2014,” CFO Molina
14 reassured investors that the Company “did make good on many of [its]
15 commitments to revenue growth and a greater administrative efficiency.”

16 28. For several quarters prior to February 2015, investors and analysts
17 expressed concern over Molina’s CapEx related to administrative infrastructure.
18 Despite Molina’s lackluster 2014 financial performance, CFO Molina explained
19 that CapEx directed to administrative infrastructure was the key to future growth:
20 “As we discussed last year, we devoted significant resources to infrastructure and
21 human capital investments that were necessary to fuel our anticipated growth. As
22 our new growth businesses came online during the year, we were able to finally
23 realize the benefits of those investments.”

24 29. On February 12, 2015, during Molina’s first 2015 Investor Day, CEO
25 Molina stressed that the Company could leverage its “[s]calable admin
26 infrastructure” to spur rapid growth and improve margins: “[B]ecause of the things
27 that we have done in terms of our IT and in terms of some of the other
28 infrastructure things, we do have the ability to grow and I think leverage that

1 administrative infrastructure.” CEO Molina also addressed the Company’s
2 capacity to sustain rapid growth: “So one of the questions is, we will show you
3 there is going to be more growth in 2015. Can [we] handle that [growth]? And
4 from an IT standpoint, absolutely. We have built the systems to do that.” CFO
5 Molina added that Molina would “improve [its] model of care, enhance [its]
6 systems, and improve margins.”

7 30. On February 26, 2015, Molina filed its Annual Report with the SEC
8 on Form 10-K for the fiscal year ended December 31, 2014 (the “2014 Annual
9 Report”). In the “Business Operations” section of its 2014 Annual Report, Molina
10 lists the Company’s administrative infrastructure as one of several strategic
11 strengths. Under the subheading “Administrative Efficiency” the Company claims,
12 **“Operationally, our two business segments share a common systems platform,
13 which allows for economies of scale. . . . [W]e have designed our
14 administrative and operational infrastructure to be scalable for cost-effective
15 expansion into new and existing markets.”**

16 31. The 2014 Annual Report contained certifications pursuant to the
17 Sarbanes-Oxley Act of 2002 (“SOX”), signed by Defendants CEO Molina and
18 CFO Molina, who certified the following:

- 19 1. I have reviewed this annual report on Form 10-K for
20 the fiscal year ended December 31, 2014, of Molina
21 Healthcare, Inc.;
- 22 2. Based on my knowledge, this report does not contain
23 any untrue statement of a material fact or omit to state
24 a material fact necessary to make the statements made,
25 in light of the circumstances under which such
26 statements were made, not misleading with respect to
27 the period covered by this report;

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3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period for which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for

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external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report information; and

1 (b) Any fraud, whether or not material, that
2 involves management or other employees who
3 have a significant role in the registrant's internal
4 control over financial reporting.

5 32. On May 7, 2015, Molina issued a press release announcing financial
6 results for the first quarter ended March 31, 2015. During the related earnings call,
7 Company executives continued to tout the Company's rapid growth strategy,
8 underpinned by its administrative infrastructure. CEO Molina highlighted, "We
9 delivered 38% enrollment growth and 53% revenue growth. . . . This success
10 underscores the current growth opportunities of our business and validates our
11 strategic push to diversify into new markets and new programs . . . and to leverage
12 our administrative infrastructure." CFO Molina added, "**[A]dministrative cost**
13 **leverage is improving our profitability.**"

14 33. On July 30, 2015, Molina issued a press release announcing financial
15 results for the second quarter ended June 30, 2015. During the related earnings
16 call, CEO Molina stated, "In-market acquisitions are an important part of our
17 growth strategy and highly accretive, helping us to expand margins in the future. . .
18 . For the most part, speed to integration . . ., coupled with our existing
19 infrastructure, result in significant accretion value." In finance, accretion refers to
20 growth, or increase by gradual addition. Here again, CEO Molina is invoking the
21 strategy of "leveraging" the Company's administrative infrastructure to improve
22 margins and profitability.

23 34. On September 17, 2015, during Molina's second 2015 Investor Day,
24 CEO Molina stressed, "Scalable administrative infrastructure, this is important too
25 because as we get bigger, a lot of these services can be shared. It will help us to
26 continue to drive down the administrative cost."

27 35. On October 29, 2015, Molina issued a press release announcing
28 financial results for the third quarter ended September 30, 2015. During the related

1 earnings call, CEO Molina elaborated on the Company’s high-growth strategy for
2 new markets: “When we target a new market, our goal is to continue to diversify
3 our geographic footprint by increasing the number of state contracts that we hold.
4 Over the long-term, this allows us to **leverage our administrative infrastructure**
5 **across a broader revenue base and drive down costs.**” With respect to existing
6 markets, CEO Molina claimed, “[T]he integration process for in-market
7 acquisitions benefits from our existing infrastructure and local presence.” CFO
8 Molina added, “**We continue to benefit from administrative cost leverage. . . .**”

9 36. On January 11, 2016, during a J.P. Morgan-sponsored healthcare
10 conference, CEO Molina commented that the Company likes existing market
11 acquisitions “because the integration risk is very small. **We already have the**
12 **infrastructure in place.** Oftentimes we already have the provider contracts in
13 place, and **we’re just adding more members to an existing platform.**”

14 37. On February 8, 2016, Molina issued a press release announcing
15 financial results for the fourth quarter and full-year ended December 31, 2015.
16 During the related earnings call, CEO Molina focused on the Company’s rapid
17 growth strategy: “Of the nine acquisitions we announced in 2015, eight were in-
18 market or tuck-in acquisitions in four of our existing states. These acquisitions
19 alone will add about [\$1.2] billion in premium revenue in 2016 . . . and allow us to
20 spread existing administrative overhead costs over a larger membership.” CEO
21 Molina also stated, “[A]dministrative costs rose . . . , pressured by costs associated
22 with the [ACA] marketplace. Nevertheless, we have made solid progress on
23 improving our margins.”

24 38. On February 11, 2016, during Molina’s first 2016 Investor Day, CEO
25 Molina explained that the Company benefited from sharing one administrative
26 infrastructure that services Molina’s various segments:

27 [O]ur Medicaid portfolio . . . is the primary driver of our

28 business. As you know, we operate 12 health plans in 11 states

1 and in Puerto Rico. We also provide information management
2 services for five states and for the US Virgin Islands,
3 complementary to our Medicaid business, **because the IT**
4 **systems that we use in our health plans and the IT systems**
5 **that we're using to help the states manage their Medicaid**
6 **information are primarily the same.**

7 39. On February 26, 2016, Molina filed its Annual Report with the SEC
8 on Form 10-K for the fiscal year ended December 31, 2015 (the "2015 Annual
9 Report"). In the "Overview" section of its 2015 Annual Report, Molina lists the
10 Company's administrative infrastructure as one of several strategic strengths.
11 While its related statement appears under a new subheading ("Scalable
12 Administrative Infrastructure" versus "Administrative Efficiency"), Molina's
13 claims are substantially similar to those that appear in the Company's 2014 Annual
14 Report: **"Our operations share common systems platforms, which allow for**
15 **economies of scale. . . . [W]e have designed our administrative and**
16 **operational infrastructure to be scalable for cost-effective expansion into new**
17 **and existing markets."**

18 40. The 2015 Annual Report also contained certifications signed by
19 Defendants CEO Molina and CFO Molina pursuant to SOX substantially similar in
20 all material respects to those set forth in ¶ [31], *supra*.

21 41. The statements contained in ¶¶ [26–40] were materially false and/or
22 misleading when made because Defendants failed to disclose that: (1) Molina's
23 administrative infrastructure was never designed to handle the size and complexity
24 of the Company's rapid growth strategy; (2) Molina failed to remediate systemic
25 issues and costly disruptions with critical administrative infrastructure functions
26 including provider payment and utilization management; and (3) as a result,
27 Molina common stock traded at artificially inflated prices during the Class Period.
28

1 42. The truth regarding Molina’s failed growth strategy and inadequate
2 administrative infrastructure was revealed through a series of partial disclosures.
3 On April 28, 2016, Molina issued a press release announcing financial results for
4 the first quarter ended March 31, 2016. Molina shocked investors by delivering a
5 37 percent earnings miss for the first quarter and a 30 percent earnings guidance
6 cut for full-year 2016. Molina blamed the poor results on higher costs related to
7 administrative capacity issues. This was the first glimpse into Molina’s
8 overburdened administrative infrastructure, but the Company defended its rapid
9 growth strategy. On this news, Molina’s common stock price fell \$12.46 per share,
10 or 19.40 percent, to close at \$51.76 per share on April 29, 2016.

11 43. During the related earnings call, CEO Molina described the issues
12 facing the Company: “[W]e anticipated enrollment growth, but our results
13 exceeded even our own projections. Assimilating this membership stretched our
14 operational resources. Accordingly, we redoubled our efforts around member and
15 provider services, care and utilization management, provider payment, and
16 information technology, all areas that felt the strain of rapid growth.” Despite
17 these problems, CFO Molina reassured investors that any administrative
18 infrastructure issues were under control:

19 **We’ve . . . added to the IT infrastructure so that now we’ve**
20 **got the bandwidth or the pipes to allow us to maintain and**
21 **increase this enrollment without having big glitches or**
22 **stopgaps. . . . [W]e have built the capacity that we need for the**
23 next several years, and we’re confident that we’re not going to
24 have another strain like we just experienced in the first quarter of
25 this year.

26 44. On June 9, 2016, during a Barclays-sponsored loan conference, CFO
27 Molina reiterated the Company’s commitment to rapid growth and continuing to
28 rely on Molina’s existing administrative infrastructure: “[W]e also like acquiring

1 Medicaid contracts from other health plans in existing markets. . . . Those tend to
2 be very accretive short term, because **we bring over a lot of revenue and don't**
3 **have a lot of administrative infrastructure buildup.**” Regarding administrative
4 infrastructure capacity, CFO Molina echoed the Company’s prior statements
5 regarding scalability: “We have a scalable administrative infrastructure.”

6 45. On July 13, 2016, Molina issued a press release entitled “Molina
7 Healthcare Selects VCE Vblock All-Flash for Rapid Scale and Growth.” In the
8 press release, Molina touted that it was “updating its data center with VCE Vblock
9 system 740s converged infrastructure and the added power of all-flash[,]” which
10 the Company claimed would “improve several critical areas including service
11 deployment and the infrastructure that supports its high-volume call center.”
12 Molina emphasized that, “[o]ver the past five years,” the Company had
13 “experienced rapid growth,” and, with the new technology, the Company gained
14 “critical agility and speed for the IT organization to quickly respond to increasing
15 business demands as the company prepares for its next phase of growth.” CIO
16 Hopfer stressed how the new “converged infrastructure” would help the
17 Company’s administrative infrastructure “scale” reliably for sustained rapid
18 growth:

19 During the past three years Molina has added over 2.3 million
20 members. **Supporting this kind of growth demands an**
21 **infrastructure that scales, is reliable and cost effective.**
22 **Through VCE converged infrastructure with all-flash**
23 **technology, we are able to leverage a high workload**
24 **demanding application** that can run mission-critical data with a
25 faster processing time. This can save time, resources and
26 prevents outages that result from data overload.

27 46. On July 27, 2016, Molina issued a press release announcing financial
28 results for the second quarter ended June 30, 2016. During the related earnings

1 call, Molina stressed improvements to existing administrative infrastructure and
2 commitments to rapid growth. CEO Molina stated:

3 We continue to improve our information technology and medical
4 management infrastructure. . . . **In order to avoid a repeat of**
5 **what happened in the first quarter, we have re-prioritized**
6 **and accelerated improvements that were already planned**
7 **and budgeted for 2016.** . . . Two improvements are worth
8 specific mention. In the area of information technology, we have
9 supplemented our systems with a hyperconverged infrastructure.
10 This software-centric architecture enables us to achieve a greater
11 level of scalability, improved operational efficiency, shorter
12 deployment times, and enhanced security by tightly integrating
13 our computing, storage, and virtualization resources.

14 CFO Molina confirmed resolution of the Company’s first quarter 2016 issues:
15 “Operationally, we have addressed the infrastructure problems that contributed to
16 our first-quarter difficulties.”

17 47. On October 27, 2016, Molina issued a press release announcing
18 financial results for the third quarter ended September 30, 2016. During the related
19 earnings call, Molina continued to tout the Company’s updated administrative
20 infrastructure, rapid growth plan, and improving margins. CEO Molina claimed,
21 “During the third quarter, we upgraded the newer version of our existing enterprise
22 core administration platform across 12 health plans. **The upgrade allows us to**
23 **continue to accommodate growth and increase administrative efficiency. . . .**”

24 CFO Molina also stated, “[W]e continued to benefit from greater administrative
25 costs efficiency.”

26 48. On January 9, 2017, during a J.P. Morgan-sponsored healthcare
27 conference, CEO Molina reiterated, “We have a scalable administrative
28 infrastructure, a consistent national brand, an experienced management team, and a

1 mission-driven culture.” During the questions and answers segment, CFO Molina
2 added, “Now [during 2016] . . . , I think that there were some holes, but we have
3 plugged those holes. . . .”

4 49. The statements contained in ¶¶ [42–48] were materially false and/or
5 misleading when made because Defendants failed to disclose that: (1) Molina’s
6 administrative infrastructure was never designed to handle the size and complexity
7 of the Company’s rapid growth strategy; (2) Molina failed to remediate systemic
8 issues and costly disruptions with critical administrative infrastructure functions
9 including provider payment and utilization management; and (3) as a result,
10 Molina common stock traded at artificially inflated prices during the Class Period.

11 50. On February 15, 2017, Molina issued a press release announcing
12 financial results for the fourth quarter and full-year ended December 31, 2016.
13 Despite Molina’s prior expressions of commitment to a rapid growth strategy,
14 Molina executives cautioned that the Company could not commit to ACA Health
15 Exchange participation beyond 2017. On this news, Molina’s common stock price
16 fell \$10.71 per share, or 17.88 percent, to close at \$49.18 per share on February 16,
17 2017.

18 51. During the related earnings call, CEO Molina addressed the
19 Company’s new position regarding ACA Health Exchange growth: “[W]e believe
20 there are simply too many unknowns with the marketplace program to commit to
21 our participation beyond 2017. We will wait and see how the new administration
22 and Congress will adjust the program and we plan to evaluate our participation on
23 a state-by-state basis.” CEO Molina attempted to shift investors’ focus to margin
24 improvements and administrative cost leverage, but the concern over ACA Health
25 Exchange participation was paramount: “We also lowered medical costs . . . and
26 we continue to reduce our administrative costs. . . . [H]owever, **ongoing issues**
27 **related to the Affordable Care Act’s insurance marketplace have continued**
28 **and have had a significant adverse impact on our financial results during the**

1 **fourth quarter.”** CEO Molina also claimed that Molina’s poor financial results
2 belied the Company’s overall growth story: “I want to emphasize that while the
3 losses that we incurred in the marketplace program are likely to capture headlines
4 and overshadow the operational progress we have made during 2016, it has not
5 changed the positive trajectory in our core business.”

6 52. On February 16, 2017, during Molina’s first 2017 Investor Day,
7 Molina executives continued to point to improving margins, and re-committed to
8 leveraging existing administrative infrastructure to spur additional growth. CEO
9 Molina claimed, “[T]here are a number of ongoing operational improvements that
10 we will continue that were begun last year[,]” including “leveraging our
11 technology, integrating behavioral health and care coordination.” COO Bayer
12 added:

13 **One of the ways we leverage technology is to monitor unit**
14 **costs,** tie that to position provider costs, and we direct members
15 to those markets. Reducing hospitalizations, because it is such a
16 significant contributor to overall medical costs. . . . **We’re**
17 **leveraging technology in our analytics and also in improving**
18 **our internal business processes.** So the processes of utilization
19 management and care coordination as you can imagine, involve
20 coordinating vast amounts of data and lots of different
21 employees. We have underway now, the implementation of a
22 workflow tool that will integrate our case management, our
23 utilization management and bring together a holistic picture of
24 the patient. We expect that to result and not only reduce
25 administrative cost, because we’re leveraging technology, but
26 better outcomes. . . .

27 53. On March 1, 2017, Molina filed its Annual Report with the SEC on
28 Form 10-K for the fiscal year ended December 31, 2016 (the “2016 Annual

1 Report”). Unlike the 2014 Annual Report and the 2015 Annual Report, Molina’s
2 prior positive statements regarding its “scalable administrative infrastructure” were
3 conspicuously absent, and the Company did not describe its existing administrative
4 infrastructure as a “strategic strength.”

5 54. The 2016 Annual Report also contained certifications signed by
6 Defendants CEO Molina and CFO Molina pursuant to SOX substantially similar in
7 all material respects to those set forth in ¶ [31], *supra*.

8 55. On May 2, 2017, Molina issued a press release announcing the
9 termination of both CEO Molina and CFO Molina. Joseph W. White (“CFO
10 White”) was named interim President and CEO, replacing J. Mario Molina, and
11 White was also named CFO, replacing John C. Molina. While J. Mario Molina
12 and John C. Molina would retain their positions on the Board of Directors, they
13 were both excluded from a new executive committee consisting of solely
14 independent directors. Dale B. Wolf, the Chairman of the Board of Directors
15 stated, “In light of the Company’s disappointing financial performance, the Board
16 has determined to change leadership in order to drive profitability through
17 operational improvements. These changes represent targeted and deliberate
18 actions to enhance the Company’s focus and improve its competitive position
19 within the healthcare industry.”

20 56. The statements contained in ¶¶ [50–55] were materially false and/or
21 misleading when made because Defendants failed to disclose that: (1) Molina’s
22 administrative infrastructure was never designed to handle the size and complexity
23 of the Company’s rapid growth strategy; (2) Molina failed to remediate systemic
24 issues and costly disruptions with critical administrative infrastructure functions
25 including provider payment and utilization management; and (3) as a result,
26 Molina common stock traded at artificially inflated prices during the Class Period.

27 57. On August 2, 2017, Molina issued a press release announcing
28 financial results for the second quarter ended June 30, 2017. The Company

1 reported a net loss of \$230 million for the quarter, termination of its ACA Health
2 Exchange participation in Utah and Wisconsin, and a major restructuring plan. On
3 this news, Molina's common stock price fell \$3.92 per share, or 5.92 percent, to
4 close at \$62.32 per share on August 3, 2017.

5 58. During the related earnings call, CFO White revealed the real reason
6 behind Molina's financial woes:

7 [L]et's talk about how we got here. . . . First, **we did not**
8 **properly adjust our business to absorb the growth that**
9 **resulted from the Affordable Care Act. Second, we did not**
10 **fully appreciate that growth in the ACA Marketplace**
11 **required robust development of new capabilities that we did**
12 **not have. . . .** The implementation of the Affordable Care Act
13 brought a sudden growth. We prepared for that growth by
14 spending more on existing processes, procedures, capabilities
15 and technologies. In hindsight, this was a mistake. **As a result**
16 **of trying to manage our rapid growth within an**
17 **infrastructure designed for a much smaller, simpler business,**
18 **we experienced breakdowns in areas like provider payment,**
19 **utilization management, risk adjustment and information**
20 **management.**

21 Until now, Molina had touted its existing administrative infrastructure as
22 "scalable." In fact, CFO White's statement reveals that Molina's existing
23 administrative infrastructure never had the capacity to support the Company's
24 rapid growth strategy.

25 59. During the same earnings call, CFO White also revealed that Molina
26 had known about serious issues with its existing administrative infrastructure as
27 early as January 2016:
28

1 **The utilization management issues we saw last year, in the**
2 **first quarter of 2016, and the out-of-period claims expenses**
3 **occurred in this quarter were emblematic of these**
4 **difficulties**, as are the challenges we have faced in adequately
5 measuring our exposure to Marketplace risk adjustment
6 liabilities. In retrospect, a better approach would have been to
7 undertake a full review of the organization in anticipation of the
8 potential growth resulting from the Affordable Care Act. Instead
9 of increasing investment in existing processes, we should have
10 conducted the full redesign of our business that we are doing
11 now.

12 CFO White further revealed that its Medicaid-based administrative infrastructure
13 was incompatible with planned growth in ACA Health Exchanges:

14 Our challenges in the [ACA] Marketplace point to the second
15 source of our current difficulties: the **failure to fully appreciate**
16 **the unique demands of the [ACA] Marketplace product. . . .**
17 **[T]he [ACA] Marketplace is fundamentally an individual**
18 **insurance market and, in some respects, very different form**
19 **the Medicaid market. . . . [T]here were . . . aspects of the**
20 [ACA] Marketplace business for which we were not as well
21 prepared: member billing, risk adjustment and pricing, to name a
22 few.

23 60. During the same earnings call, CFO White described how Molina's
24 previous massive CapEx spend into existing administrative infrastructure was
25 misdirected:

26 **A lot of the build we've done in the company in 2012, in 2013,**
27 **into 2014, when we were talking to you all about the way we**
28 **were spending more money on admin. Honestly, I think we**

1 and omissions, and/or their positions with the Company that made them privy to
2 confidential information concerning Molina, participated in the fraudulent scheme
3 alleged herein.

4 65. The Individual Defendants are liable as participants in a fraudulent
5 scheme and course of conduct that operated as a fraud or deceit on purchasers of
6 Molina common stock by disseminating materially false and misleading statements
7 and/or concealing material adverse facts. The scheme deceived the investing
8 public regarding Molina's business, operations, and management and the intrinsic
9 value of Molina common stock and caused Plaintiff and members of the Class to
10 purchase Molina common stock at artificially inflated prices.

11 **LOSS CAUSATION/ECONOMIC LOSS**

12 66. During the Class Period, as detailed herein, Molina and Individual
13 Defendants made false and misleading statements and engaged in a scheme to
14 deceive the market and a course of conduct that artificially inflated the prices of
15 Molina common stock, and operated as a fraud or deceit on Class Period
16 purchasers of Molina common stock by misrepresenting the Company's business
17 and prospects. Later, when Defendants' prior misrepresentations and fraudulent
18 conduct became known to the market, the price of Molina common stock declined
19 as the prior artificial inflation came out of the price over time. As a result of their
20 purchases of Molina common stock during the Class Period, Plaintiff and other
21 members of the Class suffered economic loss, *i.e.*, damages, under the federal
22 securities laws.

23 **APPLICABILITY OF PRESUMPTION OF RELIANCE:** 24 **FRAUD ON THE MARKET**

25 67. Plaintiff will rely upon the presumption of reliance established by the
26 fraud-on-the-market doctrine in that, among other things:

27 (a) Defendants made public misrepresentations or failed to disclose
28 material facts during the Class Period;

1 (b) the omissions and misrepresentations were material;
2 (c) the Company's common stock traded in an efficient market;
3 (d) the misrepresentations alleged would tend to induce a
4 reasonable investor to misjudge the value of the Company's common stock; and
5 (e) Plaintiff and other members of the Class purchased Molina
6 common stock between the time Defendants misrepresented or failed to disclose
7 material facts and the time the true facts were disclosed, without knowledge of the
8 misrepresented or omitted facts.

9 68. At all relevant times, the markets for Molina common stock were
10 efficient for the following reasons, among others:

11 (a) as a regulated issuer, Molina filed periodic public reports with
12 the SEC;

13 (b) Molina regularly communicated with public investors via
14 established market communication mechanisms, including through regular
15 disseminations of press releases on the major news wire services and through other
16 wide-ranging public disclosures, such as communications with the financial press,
17 securities analysts, and other similar reporting services;

18 (c) Molina was followed by several securities analysts employed
19 by major brokerage firm(s) who wrote reports that were distributed to the sales
20 force and certain customers of their respective brokerage firm(s) and that were
21 publicly available and entered the public marketplace; and

22 (d) Molina common stock was actively traded in an efficient
23 market, and Molina common stock was traded on the NYSE under the ticker
24 symbol "MOH."

25 69. As a result of the foregoing, the market for Molina common stock
26 promptly digested current information regarding Molina from publicly available
27 sources and reflected such information in Molina's common stock price(s). Under
28 these circumstances, all purchasers of Molina common stock during the Class

1 Period suffered similar injury through their purchase of Molina common stock at
2 artificially inflated prices and the presumption of reliance applies.

3 70. Further, to the extent that the Defendants concealed or improperly
4 failed to disclose material facts with regard to the Company, Plaintiff is entitled to
5 a presumption of reliance in accordance with *Affiliated Ute Citizens of Utah v.*
6 *United States*, 406 U.S. 128, 153 (1972).

7 **NO SAFE HARBOR**

8 71. The statutory safe harbor provided for forward-looking statements
9 under certain circumstances does not apply to any of the allegedly false statements
10 pleaded in this Complaint. The statements alleged to be false and misleading
11 herein all relate to then-existing facts and conditions. In addition, to the extent
12 certain of the statements alleged to be false may be characterized as forward
13 looking, they were not identified as “forward-looking statements” when made and
14 there were no meaningful cautionary statements identifying important factors that
15 could cause actual results to differ materially from those in the purportedly
16 forward-looking statements. In the alternative, to the extent that the statutory safe
17 harbor is determined to apply to any forward-looking statements pleaded herein,
18 Defendants are liable for those false forward-looking statements because at the
19 time each of those forward-looking statements were made, the speaker had actual
20 knowledge that the forward-looking statement was materially false or misleading,
21 and/or the forward-looking statement was authorized or approved by an executive
22 officer of Molina who knew that the statement was false when made.

23 **CLASS ACTION ALLEGATIONS**

24 72. Plaintiff brings this action as a class action pursuant to Rule 23 of the
25 Federal Rules of Civil Procedure on behalf of all persons or entities who purchased
26 or otherwise acquired Molina common stock between October 31, 2014 and
27 August 2, 2017, inclusive (the “Class”). Excluded from the Class are Defendants,
28 members of the immediate family of each of the Individual Defendants, any

1 subsidiary or affiliate of Molina, and the directors and officers of Molina and their
2 families and affiliates at all relevant times.

3 73. The members of the Class are so numerous that joinder of all
4 members is impracticable. The disposition of their claims in a class action will
5 provide substantial benefits to the parties and the Court. As of February 23, 2018,
6 Molina had: 59,727,000 shares of common stock outstanding.

7 74. There is a well-defined community of interest in the questions of law
8 and fact involved in this case. Questions of law and fact common to the members
9 of the Class which predominate over questions which may affect individual Class
10 members include:

- 11 (a) Whether the Exchange Act was violated by Defendants;
- 12 (b) Whether Defendants omitted and/or misrepresented material
13 facts;
- 14 (c) Whether Defendants' statements omitted material facts
15 necessary in order to make the statements made, in light of the circumstances
16 under which they were made, not misleading;
- 17 (d) Whether Defendants knew or recklessly disregarded that their
18 statements were false and misleading;
- 19 (e) Whether the price of Molina common stock was artificially
20 inflated; and
- 21 (f) The extent of damage sustained by Class members and the
22 appropriate measure of damages.

23 75. Plaintiff's claims are typical of those of the Class because Plaintiff
24 and the Class sustained damages from Defendants' wrongful conduct.

25 76. Plaintiff will adequately protect the interests of the Class and has
26 retained counsel experienced in securities class action litigation. Plaintiff has no
27 interests that conflict with those of the Class.

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1 DATED: April 27, 2018

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